

OCTOBER NEWSLETTER

The Bacarel Bulletin

Welcome to the very first edition of the Bacarel Newsletter!



Hello all our lovely suppliers and customers,

We wanted to create a space to share what's happening across the business, introduce the people behind the products and keep you up to date with new additions to our range.

From food to bait ingredients, there's plenty happening at Bacarel. So, grab a cuppa and get to know us a little better.

Meet the Team Behind Bacarel

A business is only as good as it's people, and we thought our first newsletter was the perfect opportunity to introduce some of the faces of Bacarel.

Meet Sam and Anthony (in their younger years) - The Co-directors of Bacarel. Sam looks after the financial side of Bacarel, with a close eye on numbers, planning and keeping all in check,

Anthony brings together sales expertise and in depth-technical knowledge of our ingredients, helping you find the right product for all applications.



Our office manager and customer services officer Steph, plays a huge part in keeping everything running smoothly and making our customers feel supported! Steph is a familiar and friendly voice for so many of our customers and we're lucky to have had her as part of the team for over 16 years.

Finally, meet Dave our warehouse manager and unofficial resident Mr Fun Guy! Dave makes sure our warehouse runs smoothly and our customers' orders are in good hands everyday. There is more to Dave than Warehouse know-how! He is also has an impressive knack for knowing just about everything when it comes to music. (We're trying to get him on BBC Radio 2's 10 to the top but shh don't tell him).

Behind every order, customer conversation and new opportunity is a team of people who make Bacarel what it is, and we're proud to have such a brilliant bunch behind the business!

TIME TO TACKLE



For our bait customers

If there is one thing our bait customers know, it's that great bait starts long before it reaches the water. Behind every boilie, pop-up and carefully perfected mix is a combination of ingredients, testing and a whole lot of know-how!

What's in your mix?

For the marine ingredient specialists: Our range includes CPSP 90 Pre-digested Fishmeal and Squid Meal, offering options for specialist bait formulations and marine-based mixes.

For getting the mix just right: Egg albumen powders and casein ingredients are worth exploring when considering binding requirements in bait formulations.

For building your base mix:

Coarse and fine semolina, maize flour and full fat-soya provide a selection of ingredients for different bait-making applications.

So, what are you working on at the moment? We'd love to hear what our bait customers are creating! Get in touch with the Bacarel team or explore our range of specialist bait ingredients.

A Challenging Market

If you're buying milk powders at the moment, you'll know the market hasn't been easy. With prices under pressure and supply conditions changing, planning ahead and managing ingredient costs are more important than ever.

Recent UK dairy market figures reflect these challenges. According to AHDB, the average wholesale price of skimmed milk powder **rose to £2,730 per tonne in September 2026**, up from £2,470 per tonne in August. Reduced UK milk volumes have also contributed to a more challenging supply picture.

At Bacarel, we understand that ingredient costs have a real impact on your business. That's why we believe in keeping conversations open, helping customers explore options available and working together to find ingredients that suit your individual requirements.

We know things aren't always straightforward when it comes to sourcing dairy ingredients, so we're always looking for ways to bring something new to the table!

Source: AHDB's September 2026 wholesale update

New Product Incoming: MPI

We're excited to announce that **Milk Protein Isolate Powder (MPI90)** is coming to Bacarel Express this November!

For manufacturers looking for a high-protein dairy ingredient, our new MPI90 offers another option to explore across a range of food and nutritional applications.

Produced using ultrafiltration and spray drying, this milk-derived ingredient contains both casein and whey proteins, making it an exciting addition to our growing ingredient offering.

Why put MPI90 on your radar?

High protein content: Minimum 90% protein on a dry-matter basis

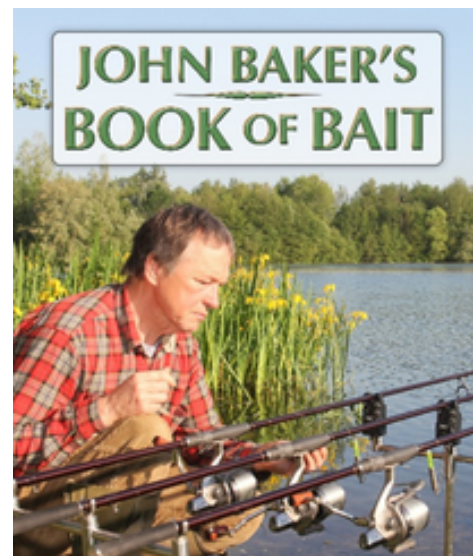
Low fat: Maximum 2% fat

Low lactose: Maximum 2% lactose

Versatile applications: Suitable for consideration in sports nutrition powders and meals, dairy products such as yoghurt, cheese and ice cream, as well as bakery and confectionery.

Whether you're exploring new formulations or reviewing your existing ingredient options, MPI90 is one to look out for this November.

Source: BaltMilk MPI90 product specification, pages 1-2



Community Spotlight

Celebrating John Baker Baits:

There's more to our bait community than what's in the mix! This month, we're celebrating our customer John Baker and his new book, sharing 50 years of fishing experience, bait development and industry change.

From the evolution of boilies and the hair rig to making your own DIY baits, John shares his knowledge, passion and expertise to inspire fellow anglers.

A huge congratulations to John on this fantastic achievement!

John says 'I have had a close working relationship with Bacarel for over 35 years, and I recommend the quality of their excellent HNV ingredients, particularly their range of milk proteins'.

Fancy a read? Discover John's book and support the bait community at <https://johnbakerbaits.com/>.

Bacarel
EXPRESS

Your ingredient partner since 1984

Let's keep in touch

Have a question about an ingredient or want to find out more about our range?

Our team is here to help.

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